



SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

OMB Number: 3235-0123

Expires: October 31, 2004 Estimated average burden hours per response.....12.00

SEC FILE NUMBER

8-19060

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINN		ND ENDING Dece		
	MM/DD/YY		MM/DD/YY	
A	. REGISTRANT IDENTIFICATI	ON		
NAME OF BROKER-DEALER: LaBr :	anche Financial Services, In	ıc.	OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)			FIRM I.D. NO.	
120 Broadway - 34th Flo	oor			
	(No. and Street)			
New York,	NY	102	271	
(City)	(State)	(Zip	Code)	
NAME AND TELEPHONE NUMBER L. Thomas Patterson	OF PERSON TO CONTACT IN REGA		RT 12-482-3730	
		(A	rea Code Telephone Number)	
В.	ACCOUNTANT IDENTIFICAT	ION	FCEIVED CO	
INDEPENDENT PUBLIC ACCOUNT	ANT whose opinion is contained in this	Report*	- 1 2004	
KING IIII	(Name - if individual, state last, first, mic	ddle name)	V88 /66/	
757 Third Avenue (Address)	New York, (City)	NY (State)	10017 (Zip Code)	
CHECK ONE:				
Certified Public Account	tant			
☐ Public Accountant		·	PROCESSED	
☐ Accountant not resident	in United States or any of its possessions	s	MAR 23 2004	
	FOR OFFICIAL USE ONLY	<u> </u>	, , ,	
			THOIVISON FINANCIAL	

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

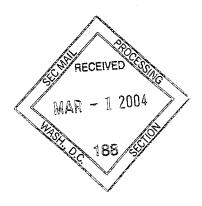
Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

I, L. Thomas Patterson		, swear	(or affirm) that, to th	e best of
my knowledge and belief the accompanying fina	ncial statement and	d supporting schedules p	ertaining to the firm of	of
LaBranche Financial Services, In	ıc			, as
of December 31,	, 20_ 03	_, are true and correct.	I further swear (or aft	firm) that
neither the company nor any partner, proprietor	, principal officer	or director has any propr	ietary interest in any a	account
classified solely as that of a customer, except as	follows:			
				
LEONIE P. EVANS		<u></u>	\rightarrow	
Notary Public, State of New York		25/2/		
No. 01EV6072007		L SE TO	M/C	2
Qualified in Queens County		Signatur	e	
Commission Expires March 25, 2006	i	Chief Financial O)fficer	
	<u></u>	Title	HIICEI	
Jan J. J. and				
alone fr works				
Notary Public				
This report ** contains (check all applicable box	kes):			
(a) Facing Page.	,			
(b) Statement of Financial Condition.				
(c) Statement of Income (Loss).				
(d) Statement of Changes in Financial Cond		C. 1. D	! 1	
(e) Statement of Changes in Stockholders' (f) Statement of Changes in Liabilities Sub			pitai.	
(g) Computation of Net Capital.	ordinated to Claim	s of Cleanors.		
(g) Computation of Net Capital.	rve Requirements	Pursuant to Rule 15c3-3.	•	. *
(i) Information Relating to the Possession				
(j) A Reconciliation, including appropriate				-3 and the
Computation for Determination of the R				
(k) A Reconciliation between the audited as	nd unaudited States	ments of Financial Cond	ition with respect to n	nethods of
consolidation.				
(I) An Oath or Affirmation.	4			
 (m) A copy of the SIPC Supplemental Repo (n) A report describing any material inadequ 		or found to have existed	since the date of the ne	evious audit
e (n) A report describing any material madequ	actes toning to exist	Of Toulia to Have existed	since the date of the pro	vious audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).





(A Wholly Owned Subsidiary of LaBranche & Co Inc.)

Statement of Financial Condition

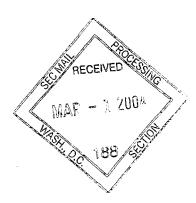
December 31, 2003

(With Independent Auditors' Report Thereon)



KPMG LLP 345 Park Avenue New York, NY 10154

Independent Auditors' Report



The Board of Directors and Shareholder of LaBranche Financial Services, Inc.:

We have audited the accompanying statement of financial condition of LaBranche Financial Services, Inc. (a wholly owned subsidiary of LaBranche & Co Inc.) as of December 31, 2003. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit of a statement of financial condition includes examining, on a test basis, evidence supporting the amounts and disclosures in that statement of financial condition. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of LaBranche Financial Services, Inc. as of December 31, 2003 in conformity with accounting principles generally accepted in the United States of America.

KPMG LLP

February 20, 2004

LABRANCHE FINANCIAL SERVICES, INC. (A Wholly Owned Subsidiary of LaBranche & Co Inc.)

Statement of Financial Condition

December 31, 2003

Assets

Assets:		
Cash and cash equivalents	\$	7,069,962
Cash and securities, segregated in compliance with federal regulations		3,959,414
Receivables:		
Brokers, dealers, and clearing organizations		35,041,540
Customers		3,434,204
Noncustomers		396,399
Commissions		221,276
Securities owned, at market value		569,528
Exchange memberships owned, at cost (market value of \$4,858,000) Office equipment and leasehold improvements, at cost, less accumulated		7,000,000
depreciation and amortization of \$5,047,107		1,369,523
Other assets		856,511
Total assets	\$_	59,918,357
Liabilities and Stockholder's Equity		
Liabilities:		
Payables:		
Brokers and dealers	\$	13,807,729
Customers		9,010,147
Noncustomers		3,792,202
Securities sold, but not yet purchased, at market value		13,685
Bank loans		2,000
Payable to parent and affiliate		5,422,479
Accrued compensation		2,158,694
Accounts payable and other accrued expenses	_	1,687,573
Total liabilities	_	35,894,509
Stockholder's equity:		
Common stock, \$1 par value. Authorized 15,000 shares;		
1,000 shares issued and outstanding		1,000
Additional paid-in capital		62,326,338
Accumulated deficit	_	(38,303,490)
Total stockholder's equity	Paradia	24,023,848
Total liabilities and stockholder's equity	\$_	59,918,357

See accompanying notes to financial statements.

(A Wholly Owned Subsidiary of LaBranche & Co Inc.)

Notes to Statement of Financial Condition

December 31, 2003

(1) Organization and Description of Business

LaBranche Financial Services, Inc., (the Company), a registered broker-dealer in securities under the Securities Exchange Act of 1934, is a member of the New York Stock Exchange (the NYSE) and other principal exchanges. The Company is primarily engaged in the business of execution and clearing of securities transactions. The Company is a wholly owned subsidiary of LaBranche & Co Inc. (the Parent), a Delaware corporation.

On February 18, 2004, the Parent announced an agreement in principle with the NYSE and the staff of the SEC, subject to final approval by the SEC, to settle pending investigations by the NYSE and the SEC of NYSE specialist trading activity.

(2) Significant Accounting Policies

(a) Basis of Presentation

The preparation of the statement of financial condition in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

(b) Cash and Cash Equivalents

Cash and cash equivalents consists of cash and highly liquid investments with original maturities of three months or less.

(c) Securities Transactions

The Company records, proprietary securities transactions on a trade-date basis. Customer's securities transactions are recorded on a settlement date basis.

(d) Securities Borrowed and Securities Loaned

Securities borrowed and securities loaned are reported as collateralized financing transactions and are recorded at contract amount plus accrued interest. Securities borrowed require the Company to deposit cash with the lender. With respect to securities loaned, the Company receives collateral in the form of cash in an amount generally in excess of the market value of securities loaned. The Company monitors the market value of securities borrowed and loaned on a daily basis with additional collateral provided or excess collateral refunded, as necessary.

(e) Exchange Memberships

The exchange memberships owned by the Company are carried at cost or, if an other than temporary impairment in value has occurred, at a value that reflects management's estimate of the impairment.

(A Wholly Owned Subsidiary of LaBranche & Co Inc.)

Notes to Statement of Financial Condition

December 31, 2003

(f) Income Taxes

Deferred taxes are recognized based on the difference between the financial reporting and income tax basis of assets and liabilities using estimated income tax rates that will be in effect when such differences reverse.

(3) Cash Segregated in Compliance with Federal Regulations

Cash of \$3,959,414 has been segregated in a special reserve bank account for the benefit of the customers under rule 15c3-3 of the Securities and Exchange Commission.

(4) Fair Value of Financial Instruments

Statement of Financial Accounting Standards (SFAS) No. 107, Disclosures about Fair Value of Financial Instruments, requires the Company to report the fair value of financial instruments, as defined. Substantially all of the Company's assets and liabilities are carried at fair value or contracted amounts, which approximate fair value.

(5) Securities Owned and Securities Sold, But Not Yet Purchased

Securities owned and securities sold, but not yet purchased represent listed equity securities quoted at market prices.

(6) Receivable from and Payable to Brokers, Dealers, and Clearing Organizations

The balances presented as receivable from and payable to brokers, dealers, and clearing organizations consist of the following at December 31, 2003: .

Receivable from brokers, dealers, and		
clearing organizations: Securities borrowed	\$	30,891,150
Securities failed to deliver		1,527,790
Receivable from and deposits with clearing organizations Other receivables from brokers and		2,611,975
dealers		10,625
	\$_	35,041,540
Payable to brokers and dealers:		
Securities failed to receive	\$	8,702,728
Other payables to brokers and dealers	_	5,105,001
	\$_	13,807,729

If the Company's counterparties to its securities loaned transactions have the right by contract or custom to sell or repledge the Company's pledged proprietary securities, then the Company will disclose these securities as "securities pledged to counterparties" on the statement of financial condition. As of

(A Wholly Owned Subsidiary of LaBranche & Co Inc.)

Notes to Statement of Financial Condition

December 31, 2003

December 31, 2003, there were no proprietary securities pledged related to the Company's securities loaned transactions included in securities pledged to counterparties.

(7) Receivable from and Payable to Customers

Receivable from and payable to customers represent amounts due from or to customers of the Company in connection with cash and margin securities transactions. Amounts receivable are collateralized by customers securities held by the Company and by others for delivery to the Company, the value of which is not reflected in the accompanying statement of financial condition.

Based on regulatory guidelines, the Company may pledge customer securities with a market value up to 140% of the debit balance in the customer's margin account to finance customer securities transactions, subject to certain regulatory guidelines.

(8) Regulatory Requirements

As a registered broker-dealer and member firm of the NYSE, the Company is subject to the Uniform Net Capital Rule 15c3-1 under the Securities Exchange Act of 1934. Under the alternative method permitted by the rule, the minimum required net capital shall be equal to the greater of \$1,500,000 or 2% of aggregate debit items, as defined. As of December 31, 2003, the Company's regulatory net capital of \$14,381,333 exceeded the minimum requirement by \$12,581,333.

As a clearing broker-dealer, the Company has elected to compute a reserve requirement for Proprietary Accounts of Introducing Broker-Dealers (PAIB Calculation), as defined. The PAIB Calculation is computed in order for correspondent firms to classify their assets held by the Company as allowable assets in the correspondent's net capital calculation. As of December 31, 2003, the Company's reserve requirement was \$4,212,013. The Company deposited \$6,010,000 of cash and securities in a special reserve bank account as of January 3, 2004, to comply with its December 31, 2003 requirement.

(9) Commitments and Contingencies

The Company has been the defendant, from time to time, to various claims and lawsuits in the ordinary course of its businesses. While the ultimate outcome of those claims and lawsuits which currently are pending cannot be predicted with certainty, we believe, based on our understanding of the facts of these proceedings and advice of counsel, that their ultimate resolution will not, in the aggregate, have a material adverse effect on our financial condition or results of operations.

(10) Income Taxes

The Company is included in the consolidated federal and combined state and local tax returns filed by the Parent. Under a tax sharing agreement with its Parent, the Company determines its income tax on a separate company basis. Under this agreement, the Company will not recognize tax benefit for current losses until they can be recovered on a separate company basis. Accordingly, the Company has recorded no current tax benefit for the year.

(A Wholly Owned Subsidiary of LaBranche & Co Inc.)

Notes to Statement of Financial Condition

December 31, 2003

The deferred tax asset of approximately \$15,646,800 relating primarily to NOL carryforwards has been fully offset with a valuation allowance since the Company believes that it is more likely than not such asset cannot be recovered on a separate company basis.

(11) Related Party Transactions

The Company is included in the LaBranche & Co. Retirement Plan (the Plan).

In August 2003 the Parent contributed capital in the amount of \$11,284,750, which was then used to pay-off principal of \$9,000,000 on the subordinated debt with the Parent and other payables to the Parent in the amount of \$2,284,750.

As of December 31, 2003, the payable to Parent and affiliate of \$5,422,479 consists primarily of operating expenses and intercompany payables related to stock-based compensation arrangements paid by the Parent and affiliate on behalf of the Company

(12) Financial Instruments with Off-Balance Sheet Risk and Concentration and Credit-Risk

In the normal course of business, the Company enters into various securities transactions as agent. The execution, settlement, and financing of those transactions can result in off-balance sheet risk and concentration of credit risk.

In the normal course of business, the Company's clearance activities involve settlement and financing of various customers' securities transactions on a cash or margin basis. These activities may expose the Company to off-balance sheet risk in the event the customer or other broker is unable to fulfill its contractual obligations and the Company may be exposed to significant off-balance sheet risk in the event margin requirements are net sufficient to fully cover losses that customers may incur in their accounts.

The Company seeks to control the risks associated with customer activities by requiring customers to maintain margin collateral in compliance with various regulatory and internal guidelines. The Company monitors margin levels daily and pursuant to such guidelines, requires customers to deposit additional collateral or to reduce positions, when necessary.



KPMG LLP 345 Park Avenue New York, NY 10154

Report on Internal Control Required by SEC Rule 17a-5

The Board of Directors and Shareholder LaBranche Financial Services, Inc.:

In planning and performing our audit of the financial statements of LaBranche Financial Services, Inc. (the Company) (a wholly owned subsidiary of LaBranche & Co Inc.) as of December 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the SEC), we have made a study of the practices and procedures followed by the Company including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in the following:

- 1. Making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3(e);
- 2. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13;
- 3. Complying with requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the board of governors of the Federal Reserve System; and
- 4. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining an internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SBC's above mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is



subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003, to meet the SEC's objectives.

This report is intended solely for the information and use of the board of directors, management, the SEC, the New York Stock Exchange and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and, should not be used by anyone other than these specified parties.

KPMG LLP

February 20, 2004